



Client Results

Client Example #1:

Savings of \$240,000 Annually

Since this financial services organization instituted the Ergo Clinic in 2002, the number of annual claims due to cumulative trauma dropped from 46 to 10, even though the number of employees increased by 20%.

And because ergonomic problems are being detected early and corrected the average cost per claim dropped from \$7,700 to \$1,200. Total costs have plummeted from over \$350,000 annually to just \$10,000.

2003: 7.5% decrease in the cost of claims due to CTD's

2004: 27.3% further decrease in cost

2005: 38.8% further decrease in cost

Note: These savings represent only direct medical costs. Recognizing indirect costs that include lost time, replacement wages, productivity losses, etc., would increase the savings amount substantially.

Client Example #2:

Sharp Reduction in New Equipment Purchases

This nationwide insurer recognized first year savings of \$51,850 with the Ergo Clinic. According to the firm's ergonomic coordinator, the Ergo Clinic paid for itself in less than seven weeks, based on a sharp reduction in requests for new equipment.

- Employees were able to correctly adjust their existing equipment.
- Of over 500 employees, only four required assistance.
- The average cost of equipment purchased dropped from over \$3,000 to just \$18.

Client Example #3:

Study of 900 Users Spells Success

- 84% indicated that they are more comfortable after using the program.
- 99% stated that the information was appropriate for their job.
- 91% claimed that they correctly adjusted their workstation using Ergo Clinic.
- 97% indicated they would work on improving their posture.

Client Example #4:

Workers' Comp Costs Drop By \$2.5 Million in One Year

When this nationally recognized membership association rolled out the Ergo Clinics company-wide to 7,000 employees, the speed and impact of their results were undeniable.

- Claims declined by 25% (from 531 to 395) during the first year
- Workers' Comp costs decreased from \$11 million to \$8.6 million

Client Example #5:

Workers' Comp Mod Rate Drops 149% to 97% in just two years

